

## Words from Louise and Steven Saunders new owners at Rabaska | May 2009



### **We asked Louise and Steven how they felt when they walked into their new home for the first time?**

We were really excited about seeing our house finished for the first time. We made our trip from the UK as soon as the house was completed at the end of November 2008. We arrived late evening and were met personally by George, the developer, at the entrance to Rabaska. When he took us to the property we got the impression he was really excited and proud to handover the house. So he should of too, as when we walked in the door it looked amazing, better than we could have ever expected. It had a warm and real homely feel. It was lovely to see all the furniture we had chosen with the help of Toquade as well as a beautiful hamper from the Rabaska team. The few essentials they had left in the fridge for us just added to the personal touch. As it was dark when we arrived, we couldn't wait for the next morning so we could see the house in daylight and explore the surroundings. We didn't stop smiling for days and still do now when we think about it.

### **... Their comments about the finishes and quality of their residence?**

We were impressed by the selection of finishes that were available and how they had been combined into collections. This made it easy to imagine how the end results would look. The owners area of the website was a useful reminder and allowed us to make our final selections once back home in the UK. When we eventually got to see the final result we thought it looked fantastic and to a high standard. There were only a few minor deficiencies that were quickly and efficiently corrected.

### **Since you bought off plan – how did the final product compare to your expectations?**

We made our inspection trip at Easter 2008. At this time the plot had several feet of snow and lots of trees on it, so it was very difficult to imagine how it would look when completed. The Rabaska team took and emailed us photos of the build at various stages of completion so we could start to visualise the final result. When we visited the property it was bigger and better than we had ever expected. We were pleased to see how the property had been built sympathetically within its surroundings, keeping as many of the trees as possible.

### **... and how was their stay in Tremblant on their first visit?**

We had a fantastic holiday when we first visited our property in November. The location of Rabaska is perfect for accessing all three villages of Tremblant as well as the National Park and surrounding area. All the people we met were very friendly and extremely helpful. The first major snowfall of the season took place on our second day which allowed us to go skiing (it was great!). We also purchased some snow shoes so we could explore the area on foot and discover the beautiful surroundings of our house. We are really looking forward to visiting again in Summer, to be able to view and experience the area in a different season.

### **Give your comments about the developer and the service/relationship with the builder/sales rep etc...**

Everyone has been extremely helpful and made the whole buying process really easy and stress free. We feel like we have made some good friends within the Rabaska team who we look forward to seeing on our next visit to Tremblant.

### **Your experience of Residences Mont-Tremblant**

When we met the team at Residence Mont Tremblant, the Rental Manager for Rabaska, they made us feel very important to their business, even though we are a very small part of it. They took a couple of hours out of their day to meet with us and answer all our questions. They also gave us some great advice on places to visit in the area! As we live so far away it is reassuring to know we have left our property to be managed in good hands.